



ANNUAL CONGREGATIONAL MEETING June 9, 2024







Beth David Community Highlights 2023-24









- CFO, Treasurer, and Finance Committee monitor Beth David's financial activities and health (short- and long-term)
- Developments during FY24:
 - Maintained paid membership unit count increased by 2 units (from 268 to 270) since 6/30/23
 - Received two grants totaling ~\$21,000 to offset security expenditures
 - Continued to collect pledges to the Challenge Campaign established in response to the loan payoff donations
 - Established endowment fund to support operating budget and other priorities
 - Pursued alternative revenue sources including lease to local yeshiva (permitted for summer camp only) and Harmony School at Beth David preschool program (currently in zoning approval phase)

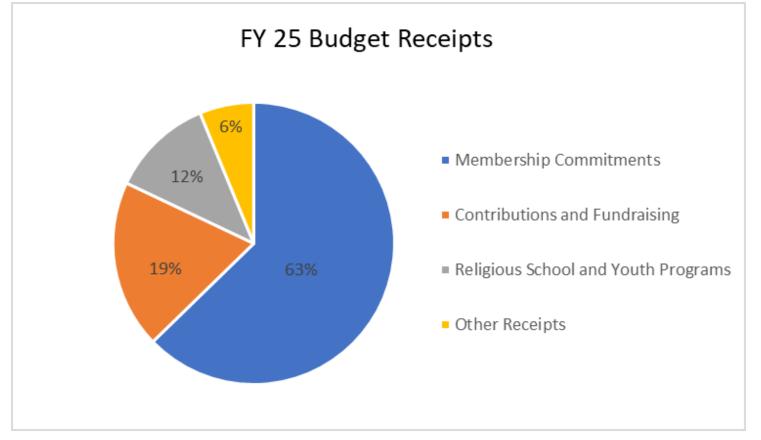
• FY24 Budget

- Approved budget last Spring with projected \$120,000 deficit
- Experienced lower than expected receipts for membership commitments and school tuition/fees
- However, received several significant one-time unrestricted donations
- Due to successful Spring Fundraiser, expect to end FY24 with positive net income

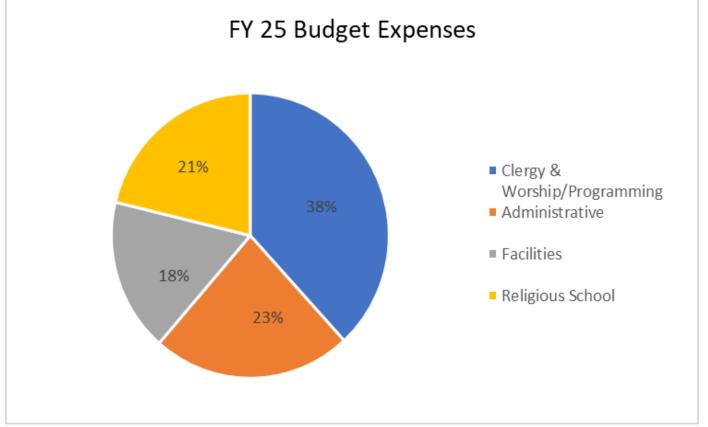


- FY25 Membership Commitment and Tuition Levels
 - In light of increasing expenses, Board approved an average 3.5% increase in basic commitment categories and religious school tuition
- FY25 Budget
 - Projected deficit of approximately \$122,000

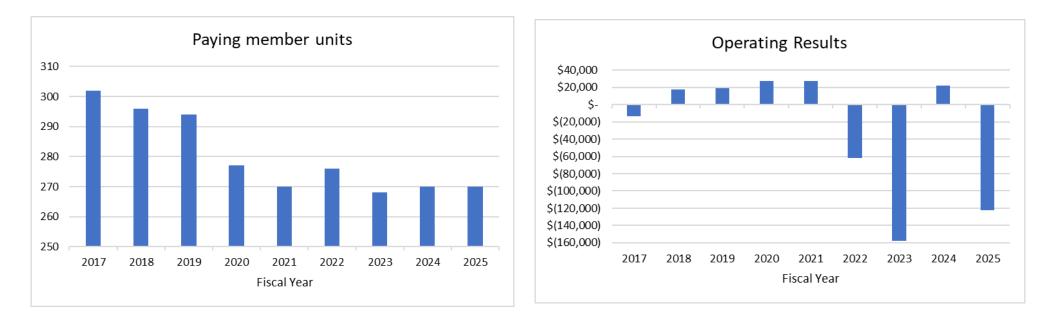


















Three Paths to a Thriving Future Update



Strategic Priorities Task Force Recommendations

- FY24 budget Board established Strategic Priorities Task Force
 - Recommend short-term and long-term initiatives to help address future deficits
 - Strategic use of Campaign for Beth David funds (and capital repair funds), guided by *Three Paths to a Thriving Future* objectives
 - Strengthening our Roots (financial sustainability new revenue sources, developing philanthropy, evaluating cost saving opportunities)
 - Branching Out (membership models, recruitment, retention)
 - Blossoming (experience of religious school, teens, young families)
- Task force met several times in Summer 2023
- Recommendations presented and considered in Fall 2023



Strategic Priorities Task Force Recommendations (cont'd)

- Previously approved:
 - seed our first true endowment fund
 - upgrade sanctuary sound system
- Approved Fall 2023:
 - startup costs for new full-time preschool
 - legal and related costs related to zoning issues
 - one year of marketing/PR/communications consulting and implementation
 - support toward outdoor space enhancements for play/social area
 - enhance existing early childhood programming
 - enhance adult education programs
 - support congregational outings
 - support religious school family activities



Preschool Project

• Fundamental to Three Paths goals

- potential on-ramp for new members
- build community among families during preschool years
- generate revenue over long term
- further BD's reputation as inclusive, creative, social justice-focused
- new models to bring multicultural and interfaith Jewish families into our community
- make Jewish learning more accessible/appealing to more families at earlier age
- continue to integrate tikkun olam into everything we do
- Benefits larger community by addressing preschool demand





Preschool Project (cont'd)

- Conditional Use Application submitted November 1, 2023
 - amend prior conditions of approval
 - operate a preschool M F, 7:30 am 6:00 pm
 - maximum 90 students
- Outreach to neighbors and Gladwyne Civic Association
- Beth David Traffic Study
 - minimal traffic impacts at intersection, no improvements needed
 - adequate existing parking, no significant queuing
- LMT Planning Commission Meeting December 4, 2023
 - Township Engineer agreed with our engineer's report
 - LM Planning staff supported approval with comments
 - Planning Commission recommended approval subject to staff comments
- St. John Vianney opposition



Preschool Project (cont'd)

- Conditional Use Hearing
 - Four sessions February, March, April, May 2024
 - Mostly focused on alleged traffic impacts
 - Much support from Beth David members, local clergy, others
- Hearing Officer report/recommendations to Commissioners
- Next steps in conditional use process:
 - Commissioners' Building & Planning Committee meeting
 - Monthly Commissioners meeting
- Working on budget, insurance, allocation of responsibilities, etc.



Harmony Camp at Beth David

- Beth David's first vacation day camp program
- Three weeks: August 12-30
- Focus on tikkun olam, arts/dance/movement
- Supports our mission, provides service to members and wider community
- Information and registration live on website
- Promoting through various outlets
- Please help spread the word!



Endowment Fund

- Board approved endowment policies in March 2024
- Initial funding ~\$330K
- General endowment fund unrestricted use for operating expenses or other purposes
- Ability to request establishment of targeted endowment funds
- Endowment Committee oversees investments pursuant to Investment Policy
- Board directs use of distributions pursuant to Spending Rule Policy and legal requirements
- Please consider endowment fund for gifts and estate planning!





Outdoor Space Enhancement Project



Building for Beth David's Future – Play and Social Space



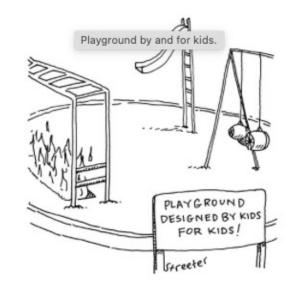






















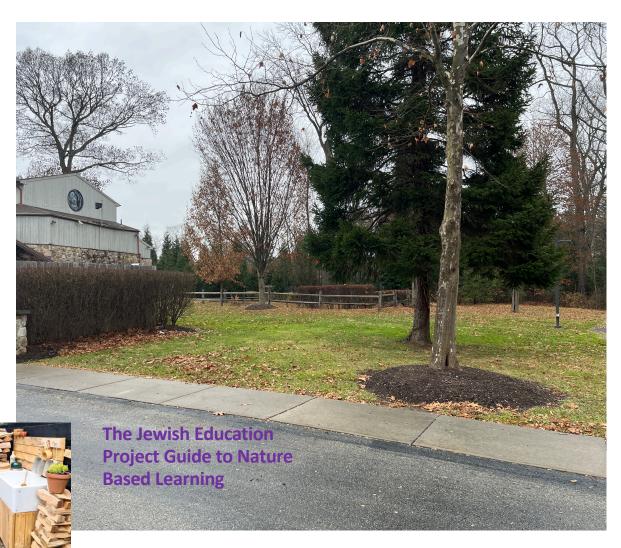
















L'Dor V'Dor (from generation to generation)



Convinced? Who's in?



Early on, Billy learned the value of a slide presentation.



Membership and Marketing/Public Relations/Communications Initiatives





Membership Report

- Enhancing visibility through outreach activities
 - Narberth Pride in the Park (July)
 - Community Fall Festival at the Kaiserman JCC in Wynnewood (October)
 - *Purim Celebration* at the Philadelphia Zoo (March)
 - Yom Ha'atzmaut event at the Kaiserman JCC (May)
 - Clergy participation in multiple communitybased programs



Membership Report

- Enhancing visibility through PR, marketing and communications
 - Board approved expenditure of \$80k from Challenge Funds to hire outside consultants
 - Issued RFP; reviewed proposals from 12 firms
 - Selected Feldscher Horwitz Public Relations of Maple Shade, NJ
 - Significant uptick in both print and broadcast coverage
 - Enhanced and deliberate use of social media, including boosted posts and advertising on Meta and Google
 - Developing mechanisms to capture data and measure impact



fhpr













Membership Report

- Focusing on the experience of current congregants
 - Enhancing a sense of community (e.g., name badges, Board cohort calls, Shema Groups)
 - Ramping up in-person adult learning activities
 - Providing opportunities to bring parents of school-age children together (e.g., *Bagels and Banter*)
 - Varied events tied to Shabbat observance and other Jewish holidays



Membership Challenges



Participation – Please step up to be part of this effort!!!!!!!





Retention

Religious School/Teens/Young Families







Honoring Outgoing Officers and Trustees



Outgoing Officers and Trustees

Officers

Steve Saltzman (Treasurer) Jesse Deutsch (CFO) Josh Broker (VP) Susan Frant (Secretary)

Trustees

Marc Leader Deborah Livingston David Whellan Alise Wolfgang



Outgoing Officers and Trustees









Election and Installation of Officers and Trustees



Nominating Committee Slate - Officers and Trustees

Officers:

President -- Jane Horwitz* Executive Vice President -- Samuel Becker Vice President -- Marjorie Volpp* Vice President -- Eric Klinger-Wilensky Chief Financial Officer -- Michael Delfiner Treasurer -- Howard Sklaroff Secretary -- Caitlin Clason Solicitor -- Judith Meyer* Immediate Past President -- Rodd Bender* (no vote required)

(* denotes individual currently holds Officer position)

Board of Trustees:

Miles Barel Louis Bricklin Joshua Broker Madeline Gelb Paula Greenberg AnneMarie Horowitz Theresa Jaffe Adam Podowitz-Thomas Ilene Rosen Joshua Seeherman Seth Werfel

